

SCOTLAND
**MANUFACTURING
& SUPPLY CHAIN**
CONFERENCE & EXHIBITION



Manufacturing & Supply Chain Conference & Exhibition

SEC, Glasgow

01st & 02nd October 2025

In Partnership With





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Contents

Overview

Rates

Why Exhibit ?

Packages

Visitors

Contact

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Testimonial from our Glasgow Event

With our rich engineering heritage and significant presence across key global engineering and manufacturing supply chains, Scotland really needs its own focal point for debate around the big topics in the sector, for networking and connecting people and businesses, and for exhibiting the latest technologies and capabilities. The Glasgow debut for the Manufacturing & Supply Chain Conference and Exhibition provided the platform and format to achieve just that. Scottish Engineering were delighted to be a lead sponsor for the event, and to have the chance to speak on some of the key opportunities and challenges the sector faces. There was a real buzz around the SEC all day and it was great to meet and catch up with so many colleagues from members companies and other organisations alike, whether there were exhibiting, speaking or simply visiting. We are already following up with the event organisers to see how we can support the event next year and make it an even bigger success.

John Campbell
Former President, Scottish Engineering

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Overview

The Manufacturing & Supply Chain Conference & Exhibition, which is being held at the SEC Glasgow on the 01st & 02st October 2025, will serve as a national forum for manufacturers and operators involved throughout the associated supply chains from across Scotland to gather to discuss pressing issues facing the industry. The event is being organised in order to successfully connect key stakeholders across the full manufacturing spectrum in Scotland, including the food and drink, energy, renewables, electronics, aerospace, biopharma, medtech, healthcare, construction, textiles, procurement, and precision engineering sectors.

Once boasting the most sophisticated shipbuilding industry in the world, the manufacturing sector in Scotland has changed rapidly in recent years and, following a period of sharp decline in the 1980s and 1990s, has now been regenerated and successfully diversified. Employing more than 180,000 people across the country, manufacturing plays a vital role in the Scottish economy, accounting for half of all exports and half of the research and development spend. Furthermore, the diversification of the manufacturing industry in Scotland has resulted in the creation of highly skilled jobs with median earnings almost 20% higher than those for the economy as a whole.

Scotland still enjoys global pre-eminence in traditional sectors like whisky, seafood and handmade clothing but also now in newer areas including software development, particularly international gaming. Scotland also enjoys an international reputation for fostering a highly supportive business environment, where companies across all sectors are helped to innovate, scale up and create high-value employment.

Event organiser, Premier Publishing & Events, has been staging similar exhibitions and conferences in England and Ireland for many years. An impressive line-up of manufacturing leaders, academics and government agencies who will engage in a stimulating blend of key note addresses and debates is being assembled for the Scottish event. The Manufacturing & Supply Chain Conference & Exhibition in Glasgow will also feature an extensive exhibition showcasing the latest technological solutions and business services.



Why Exhibit?

Raise Awareness Of Your Brand

Increase your reach to your customers and raise market awareness. Add yourselves to the radar of potential future customers.

Present Your Products Face To Face

No other form of marketing offers the same experience as exhibiting. Your exhibition stand is effectively your shop floor, and you have the visitor's full attention. It's your chance to make a big impression on hundreds, if not thousands of potential clients, and demonstrate or sell your products in a live environment.

Build Relationships And Develop New Markets

It is much easier to build a relationship face to face than it is over the phone or by email. Every one of us grew up with our

main form of communication being face to face; this is what helped us to thrive and become the people we are today. Use these skills to communicate with your visitors with a view to selling or demonstrating your products and finding new distributors or suppliers.

Product Launch

One of the most common reasons for exhibiting is to raise awareness of a new product launch. This exciting time for your company can be relayed to the potential customer through product demonstrations, and is also your chance to give your sales pitch and generate media interest.

Generate Sales Leads

At an exhibition you can obtain leads which are of much higher quality than anywhere else. You are amongst people

who are attending that specific show because they are interested or involved in the industry you work in. Key decision makers will be visiting your stand and will be in a buying mode.

Build Your Database

The leads generated allow you to build your potential client database for future communications including follow ups, feedback and marketing research.

See What Your Competitors Are Doing

Use this opportunity to take a walk around the exhibition and find out what your competitors are offering. How does their stand look? How many people are manning their stand? Are they using any techniques or special offers to get visitors to approach their stand? In other words what are they doing better!

Testimonial from our Glasgow Event

“This year’s Manufacturing and Supply Event organised by Premier Publishing was one of the first events we had participated in from the National Robotarium, and we had a really good time, and I am sure most of the participants would say the same. The organising team was very helpful throughout the process and that was really important for us as a new exhibitor. Finally when we got there on the event day, everything was perfect. Thank you Premier Publishing team, look forward to participating in your future events.”

Azmat Hossain
Business Development Manager
The National Robotarium

Pillars



Lean & Continuous
Improvement



Industry 4.0



Robotics &
Automation



3D &
Composites



Food & Drink
Manufacturing



Manufacturing,
Supply Chain
& Logistics



Sustainability



High Tech
Manufacturing
& Precision
Engineering



Sponsorship Opportunities

Platinum Sponsor

£29,950

Gold Sponsor

£12,950

Silver Sponsor

£8,950

Exhibitions are among the most cost-effective forms of marketing. It is worth considering ways to maximise that investment. One of the best ways to achieve this is to invest in a **sponsorship opportunity** at the show. This will draw visitors to your stand and improve their perception of your market position and strength.

Bespoke Sponsorship

You Are Here boards
£1,000

Carrier Bags
£3,000

Lanyard badge holders
£3,000

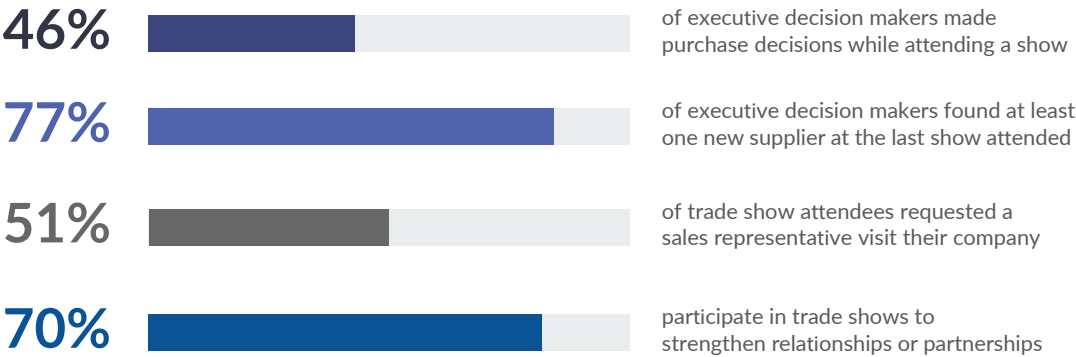
VIP lounge
£5,000

Registration desk
£2,500



Visitors

Attendees are motivated, interested in your products and services, and often ready to commit to a deal on the spot.



Key Stats

Visitors: **2,748**
Exhibitors: **136**
Sponsors: **8**
Speakers: **118**
Media Partners: **16**
Association Partners: **14**

Face-to-Face Meetings

The cost of a face-to-face meeting with a prospect at a tradeshow is **£142**

The cost of a face-to-face meeting at a prospect's office is **£259**

Rates

01	6m x 6m	£16,200 + vat
02	6m x 3m	£8,100 + vat
03	5m x 3m	£6,750 + vat
04	4m x 3m	£5,400 + vat
05	3m x 3m	£4,050 + vat
06	3m x 2m	£2,700 + vat
07	2m x 2m	£1,800 + vat

Larger and bespoke stands are available upon request.



£450per m2 includes a shell scheme stand, light, power, electricity and Wi-Fi.